

HPCO's Annual Conference

JUNE 14-16, 2026



Collaboration • Excellence • Innovation

Sponsor and Exhibitor Opportunities

Sheraton Parkway Toronto North, Richmond Hill, Ontario

conference.hpco.ca

conference@hpco.ca 416-736-1260



About HPCO

Hospice Palliative Care Ontario is the provincial association for hospices and palliative care providers, professionals, and volunteers throughout Ontario. The association's roots go back to 1981, when the Ontario Palliative Care Association was founded, followed by the Hospice Association of Ontario in 1989. The associations came together in 2011 to create Hospice Palliative Care Ontario. HPCO's Mission is to provide leadership on behalf of our members by informing policy and promoting awareness, education, knowledge transfer, and best practices in the pursuit of quality hospice palliative care in Ontario.

What HPCO Offers

HPCO leads within the palliative care movement and supports our members to improve access to quality hospice palliative care by providing:

- ▶ Targeted and effective public policy engagement, driving high-level system change for building sustainable, high-quality hospice palliative care
- ▶ Information, education, and resources enabling members to optimize and leverage resources to deliver high-quality hospice palliative care
- ▶ A forum for the exchange of ideas and information, enabling members to learn from each other

Conference Venue

Sheraton Parkway Toronto North Hotel & Suites
9005 Leslie Street, Richmond Hill, ON
905-881-2121 [Hotel Website](#)

HPCO Contact

Michelle Everets
Conference Manager
conference@hpcoco.ca 416-736-1260

Sponsor and Exhibit Halls Open

Sunday, June 14, 2026, at 7:30 AM to Monday, June 15, 2026, at 3:00 PM

 [@Hospice Palliative Care Ontario](#)

 [@hpcontario](#)

 [@hospicepalliativecareontario](#)

 [@hpcontario](#) #HPCO2026

Hospice Palliative Care Ontario
2 Carlton Street, Suite 1718
M5B 1J3, ON, Canada

416-736-1260
conference@hpcoco.ca
conference.hpcoco.ca

About the Conference

Hospice Palliative Care Ontario presents Canada's premier palliative care conference. This is your invitation to sponsor and/or exhibit at this event, which will host leaders and decision-makers, service providers, healthcare professionals, health system planners, researchers, policymakers, administrators, front-line practitioners, and volunteers from across the healthcare spectrum.

Delegates meet to share, debate, learn, and co-create solutions to ensure equitable palliative care is available everywhere.

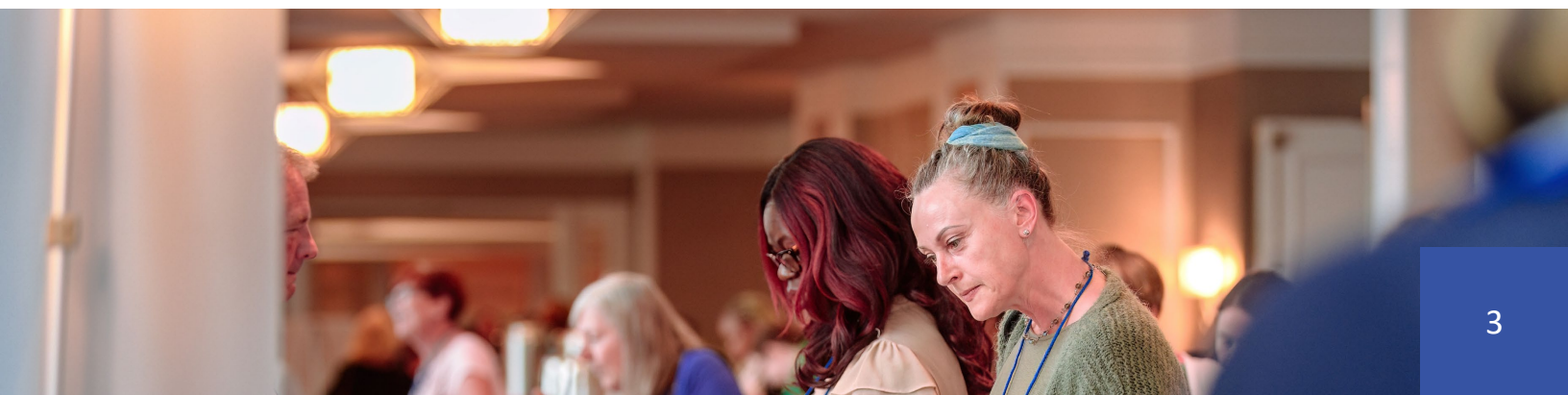
Who Attends?

HPCO's conference attracts over 800 people from across Ontario. Delegates work in home care, in-home hospice care, hospice residences, hospitals, Ontario Health Teams, long-term care, regional health authorities, academia, and research. The conference is interprofessional with people from a range of roles, including:

- CEOs and Administrators
- Board Members
- Care Coordinators
- Complementary Therapists
- Coordinators/Managers of Volunteers
- Directors of Care, RNs, and RPNs
- Educators and Researchers
- Fundraising Professionals
- Grief & Bereavement Professionals
- Health System Planners
- Physicians / Medical Directors
- Program Managers
- Spiritual Care Professionals
- Volunteers

2026 Paediatric Palliative Care Symposium

On Wednesday, June 17, 2026, HPCO will host the biennial Paediatric Palliative Care Symposium. This full-day event is presented in partnership with the Hospital for Sick Children.



Reasons to Partner with THE trusted leader in hospice palliative care and Sponsor and Exhibit at HPCO2026

- **Show Leadership**
Be seen as sector leaders committed to high-quality hospice palliative care for all.
- **Gain exposure for your products and services**
Showcase your company to delegates from across disciplines and care settings.
- **Get Social**
Build authentic relationships with clients in an energetic environment filled with networking opportunities. HPCO's conference is renowned as the most interdisciplinary conference in healthcare.
- **Generate Leads**
Meet new prospects and generate high-quality leads by engaging directly with delegates.
- **Meet Decision Makers**
Most hospice palliative care leadership and decision-makers attend the conference.
- **Gain a competitive edge**
Be seen as a partner and supporter of hospice palliative care.
- **Understand Your Customers**
Network and gain insights into the challenges faced by your customers and create opportunities for solutions.
- **Educate Potential Clients**
Show how your company can solve clients' biggest problems! Explain your services, how you help, and why partnering with you is beneficial.



Sponsorship Packages

Presenting Partner

\$50,000

Enjoy prominent placement, exclusive advertising opportunities, and a strong brand presence throughout the conference. Presenting Partner benefits include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile included in the digital conference program (up to 50 words)
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- Delegate package insert (1 item supplied by sponsor and approved by HPCO)
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Presenting Partner

- Premium 10' x 10' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 4 exhibitor badges, including access to breakfast, lunch, and breaks
- Opportunity to introduce a plenary keynote speaker
- 10 complimentary full conference registrations, including the Gala
- 3 reserved Gala tables of eight (including seats for the 10 complimentary full conference registrations)
- Advertisements in 24 editions of HPCO's member newsletter
- Acknowledgment of support via posts to HPCO's social media accounts
- Advertisements in each edition of HPCO's quarterly public newsletter
- Your company/product featured in 4 HPCO social media posts
- Logo on conference website landing page
- Logo on HPCO.ca for 1 year
- Full-page colour ad in the digital conference program



Sponsorship Packages

Care Partner

\$25,000

Enjoy priority placement, engagement, advertising opportunities, and a strong brand presence throughout the conference.

Care Partner benefits include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile included in the digital conference program (up to 50 words)
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Care Partners

- Premium 10' x 10' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- **3** exhibitor badges, including access to breakfast, lunch, and breaks
- Opportunity to introduce a plenary keynote speaker
- **5** complimentary full conference registrations, including Gala
- **2** reserved Gala tables of eight (including seats for the 5 complimentary full conference registrations)
- Advertisements in **12** editions of HPCO's member newsletter
- Acknowledgment of support via posts to HPCO's social media accounts
- Advertisements in each edition of HPCO's quarterly public newsletter
- Your company/product featured in **2** HPCO social media posts
- Logo on conference website landing page
- Full-page colour ad in the digital conference program

Sponsorship Packages

Compassion Level Sponsor

\$10,000 4 Opportunities

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Compassion Level Sponsors

- 8' x 5' exhibit space in the sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- 3 complimentary full conference registrations, including Gala
- 1 reserved Gala table of eight (including seats for the 3 complimentary full conference registrations)
- Advertisements in 4 editions of HPCO's member newsletter
- Acknowledgment of support via posts to HPCO's social media accounts
- Half-page colour ad in the digital conference program



Sponsorship Packages

Comfort Level Sponsor

\$8,000 5 Opportunities

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Comfort Level Sponsors

- 8' x 5' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- 2 complimentary full conference registrations, including Gala
- 1 reserved Gala table of eight (including seats for the 2 complimentary full conference registrations)
- Advertisements in 2 editions of HPCO's member newsletter
- Acknowledgment of support via posts to HPCO's social media accounts
- Quarter-page colour ad in the digital conference program



Gala Entertainment Sponsor

\$6,500 1 Opportunity

Sponsor the Awards Gala Entertainment and ensure delegates have fun! Sponsor benefits include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Gala Entertainment Sponsor

- Opportunity to Introduce the Gala Entertainment
- 8' x 5' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- 1 reserved Gala table of eight Acknowledgment of support via posts to HPCO's social media accounts
- 50% off the cost of a colour ad in the digital conference program

Sponsorship Packages

June Callwood Awards Luncheon Sponsor

\$6,300 1 Opportunity

An opportunity to sponsor the luncheon for hospice volunteers being inducted into the June Callwood Circle of Outstanding Volunteers.

Benefits for this sponsor include:



Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 word) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for June Callwood Awards Luncheon Sponsor

- Opportunity to Introduce the June Callwood Awards presentation
- 8' x 5' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- Acknowledgment of support via posts to HPCO's social media accounts
- Sponsorship signage at the sponsored meal buffet stations
- Prominent logo placement on projection screens for the Awards Luncheon
- 50% off the cost of a colour ad in the digital conference program

Sponsorship Packages

Closing Lunch and Keynote Sponsor

\$6,500 1 Opportunities

An opportunity to sponsor the lunch and the closing keynote speaker. Always a fun and uplifting end to the conference. Sponsor benefits include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Lunch Sponsor

- Opportunity to Introduce the Closing Keynote Speaker
- 8' x 5' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- Sponsorship signage at the sponsored meal buffet stations
- Prominent logo placement on projection screens for lunch event
- 50% off the cost of a colour ad in the digital conference program



Sponsorship Packages

Monday Lunch Sponsor

\$6,100 1 Opportunity

Support a nutritious lunch for conference delegates on Monday, June 9. Benefits of this package include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Monday Lunch Sponsor

- 8' x 5' exhibit space in the Sponsor's Hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- Sponsorship signage at the sponsored meal buffet stations
- Prominent logo placement on projection screens during lunch
- 50% off the cost of a colour ad in the digital conference program



Sponsorship Packages

Breakfast Sponsor

\$3,600 3 Opportunities

Exclusive sponsorship of one Breakfast Buffet. Sponsor benefits include:

Standard Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Receive delegate list two weeks post-conference
- Logo on on-site exhibitor signage
- Complementary Wi-Fi for use at your booth

Benefits for Breakfast Sponsors

- 8' x 5' exhibit space in the exhibit hall (with a 6' x 2' draped table with two chairs)
- **1** exhibitor badges, including access to breakfast, lunch, and breaks
- **1** complimentary full conference registration, including Gala
- Sponsorship signage at the sponsored meal buffet stations
- 30% off the cost of a colour ad in the digital conference program



Sponsorship Packages

Refreshment Break Sponsor

\$2,600 4 Opportunities

Exclusive sponsorship of one Refreshment Break. Sponsor benefits include:

Sponsor Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- **1** complimentary full conference registration, including Gala
- Sponsorship signage at the sponsored food break stations
- 30% off the cost of a colour ad in the digital conference program



Sponsorship Packages

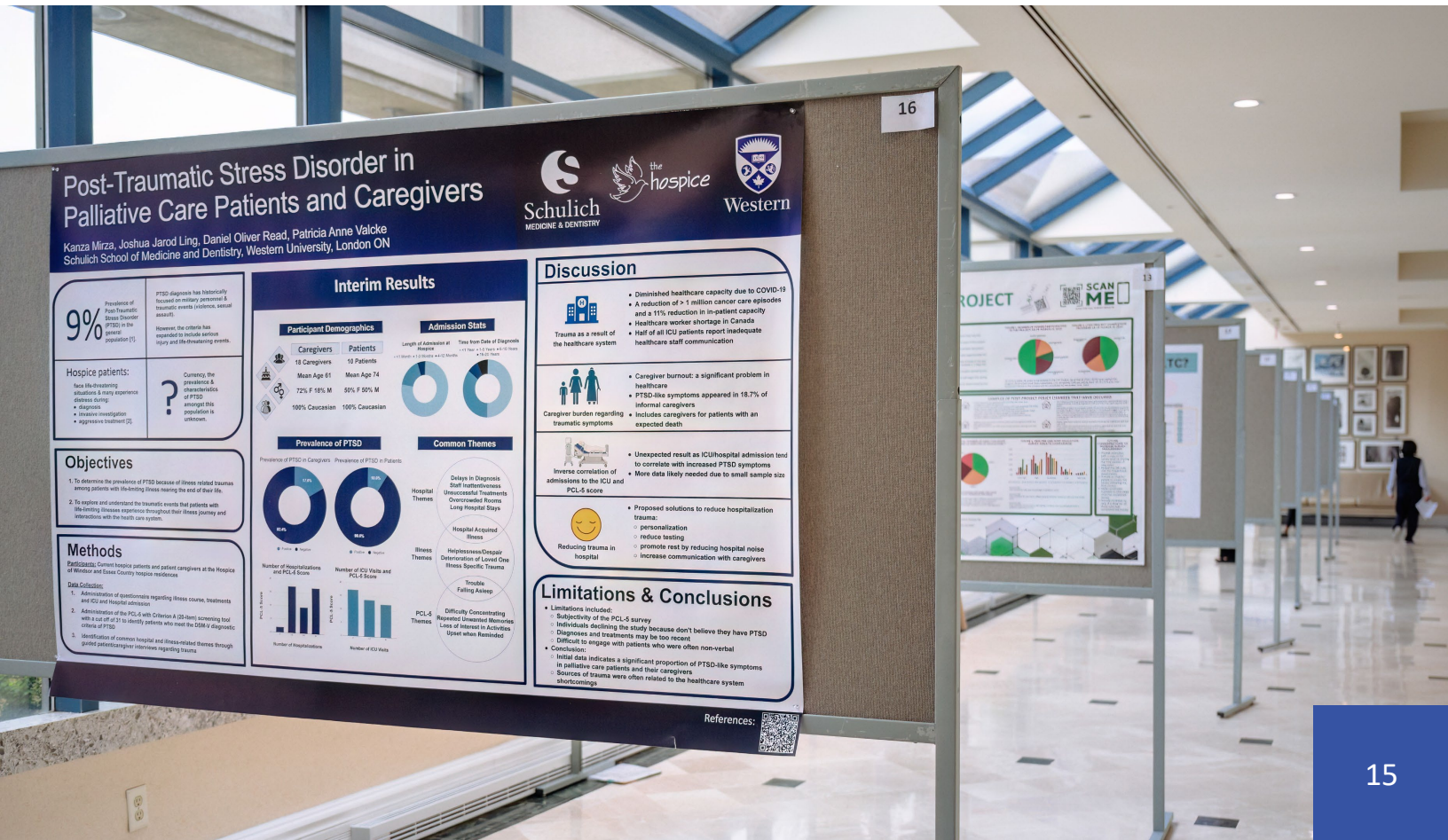
Poster Hall Sponsor

\$2,500 1 Opportunity

Exclusive sponsorship of the Poster Hall.

Sponsor Benefits

- Logo placement on the conference website sponsor page
- Company profile (up to 50 words) in the digital conference program
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website
- One delegate package insert supplied by you and approved by HPCO
- Exclusive Sponsorship signage in Poster Display Hall
- 1 complimentary full conference registration, including Gala
- 30% off the cost of a colour ad in the digital conference program



Sponsorship Packages

À La Carte Sponsorships

Complementary Therapy

\$1,500 1 Opportunity

Sponsor some personal wellness for conference delegates. These very popular complementary therapy sessions provide Therapeutic Touch®, Aroma Chair Massage, Craniosacral Therapy, Reiki, and Trager Therapy. Sponsor Benefits:

- Logo placement on the conference website sponsor page
- Logo featured on plenary hall screens
- Logo, company description (up to 50 words), and link to your website on the conference website.
- Your logo on Complementary Therapy signage
- Company profile included in the digital conference program (up to 50 words)

Reserved Gala Table

\$1,200

- 1 reserved table of 8 for the Gala Award Dinner on Monday, June 9
- Logo on table sign
- Logo recognition on Gala screens

Have another idea that's not listed here?

We can work with you! Contact Michelle Everets at conference@hpco.ca to discuss a la carte sponsorship/advertising opportunities.



Exhibitor Package

Exhibit Booth Package

\$1,800 30 Opportunities

Standard Benefits

- 8' x 5' exhibit space in the exhibit hall (with a 6' x 2' draped table with two chairs)
- 2 exhibitor badges, including access to breakfast, lunch, and breaks
- Company profile included in the digital conference program (up to 50 words)
- Logo, company description (up to 50 words), and link to your website on the conference website
- Logo on on-site exhibitor signage
- Receive delegate list two weeks post-conference
- Opportunity to donate a prize to Tuesday's closing ceremony prize draw
- Complementary Wi-Fi for use at your booth

Exhibit Booth Package Add-Ons

- Up to 2 full conference registrations, including Gala, at a discounted price of \$500 each.
- \$500 - Delegate package insert (1 item supplied by sponsor and approved by HPCO)
- 20% off the cost of a colour ad in the digital conference program



Exhibitor Details

Set up: Sunday, June 14 from 6:30 to 8:00 a.m. Doors open at 8:00 a.m.

Exhibit Hours: Sunday, June 14, from 8:00 a.m. to 5:30 p.m.
Monday, June 15 from 7:30 a.m. to 4:30 p.m.

Take Down: Monday, June 15, 3:30 (after the refreshment break)

We request that your exhibit be staffed Sunday and Monday during the following times:

- Registration and Breakfast
- Morning Break
- Lunch
- Afternoon Break (excluded on Tuesday)

Specific times for exhibit staffing will be provided once final programming is complete

Recent Exhibitors Love the Conference:

Umano Medical and HPCO share the common vision of offering the finest standard of hospice palliative care throughout Ontario.

The HPCO conference provides a valuable venue for networking, learning, and sharing best practices and new solution offerings with our peers.

As a proudly Canadian company, Umano Medical is honored to be an industry partner with HPCO and exhibit at their conference.



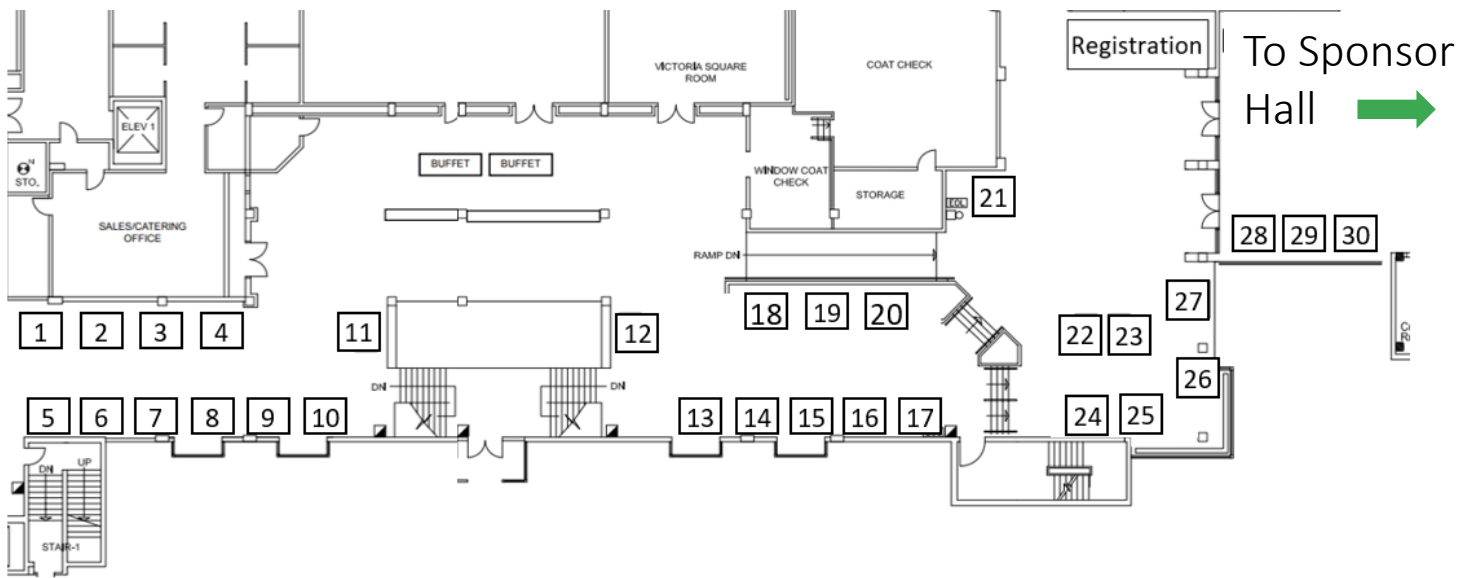
Nicolas Laguë
National Sales Director

Excellent event! It's a great opportunity to meet face-to-face with potential clients and to catch up with existing ones.

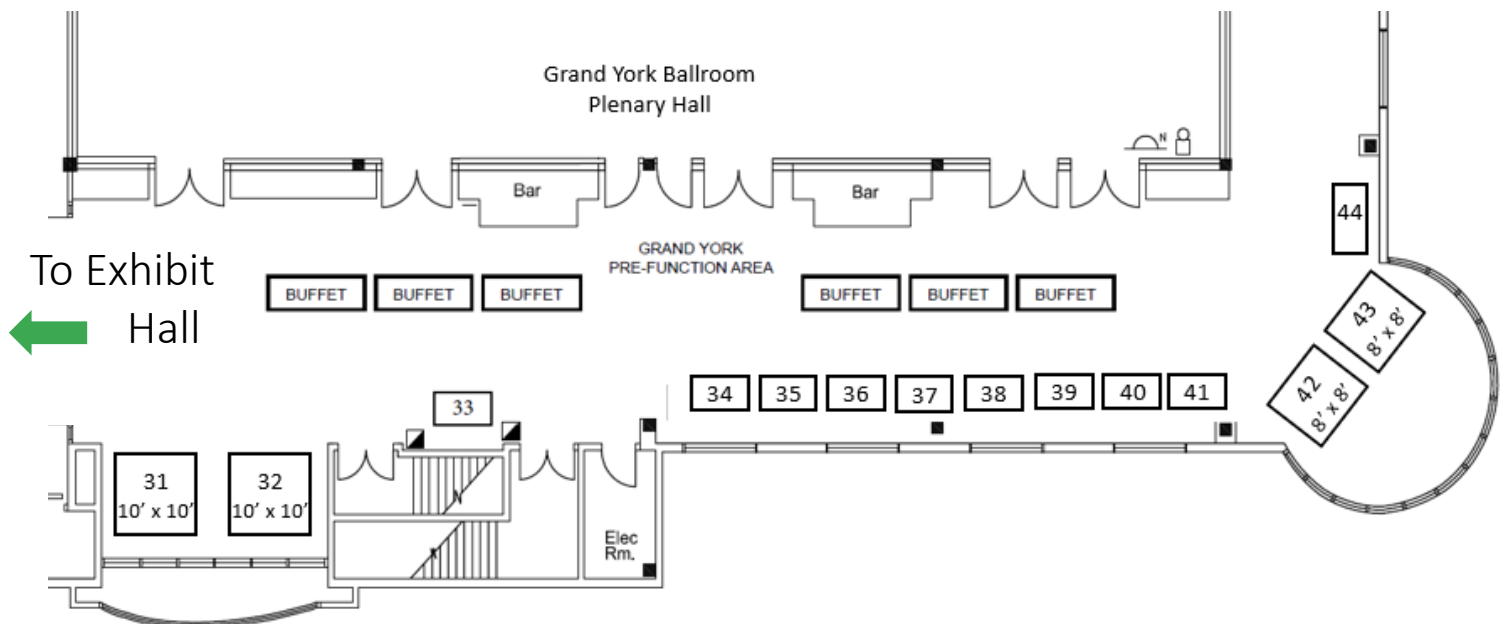
The conference program provides ample time for delegates to visit our booth and see our products.

Still the best conference around.
Thank you for the opportunity.

Exhibit Hall Booth Layout



Sponsor Hall Booth Layout



Sponsor and Exhibitor Commitment Form

Company Name: _____

Your Name: _____

Mailing Address: _____

City: _____ Prov. or State: _____ Postal/Zip Code: _____

Your Phone #: _____ Your email: _____

Company Website: _____

Description of
products/services:

Payment Information

☐ Cheque ☐ Credit Card

Card Number: _____

Expiry Date: ____ / ____ CVV #: _____

Name on Card: _____

Signature: _____

Please return this form by email, mail, or fax to:

Hospice Palliative Care Ontario
2 Carlton Street, Suite 1718,
Toronto, ON, M5B 1J3

Email: conference@hpco.ca Fax: 416-304-1479
Conference Manger: Michelle Everets 416-736-1260

AGREEMENT: I have the authority to bind my company to purchase the indicated services. I agree to the terms and conditions and will comply with all policies contained in the Sponsors and Exhibitors Guide.

Signature: _____

Sponsor Opportunities

Including Booth Space in Sponsor Hall

- ☐ Presenting Partner: (1) \$50,000
- ☐ Care Partner: (2) \$25,000
- ☐ Compassion Level: (4) \$10,000
- ☐ Comfort Level: (4) \$8,000
- ☐ Awards Gala Entertainment: (1) \$6,500
- ☐ June Callwood Awards: (1) \$6,300
- ☐ Closing Lunch and Keynote: (1) \$6,500
- ☐ Monday Lunch: (1) \$6,100
- ☐ Breakfast: (3) \$3,600

No Booth Space Included

- ☐ Refreshment Break Sponsor: (4) \$2,600
- ☐ Poster Hall Sponsor: (1) \$2,500

Exhibitor Opportunities (30)

- ☐ Exhibit Booth in Exhibit Hall: \$1,800
- ☐ Delegate Package Insert: \$500

À La Carte Sponsorships

- ☐ Complementary Therapy (1) \$1,500
- ☐ Reserved Gala Table Sponsor \$1,200

Total: _____ + 13% HST _____ = _____